



**PRESS RELEASE**

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**AIG announces new UK Head of Sales**

*24 September 2014* – AIG in the UK today announced the appointment of Jeremy Sharpe to the post of Head of Sales, UK Zone as part of a wider restructuring of its distribution function. Based in London, Jeremy will report to Jacqueline McNamee, Managing Director, UK Zone.

Jacqueline McNamee said: “Jeremy strengthens our position in the market with clients and brokers and he joins the team at an important point in the evolution of our distribution activities in the UK. From now on the operation will be made up of two specialist teams. Charlie Kitson will have responsibility for the Client Team, with a focus on enhancing our client relationship management and servicing. Jeremy will work closely with Charlie and our UK Product Leaders and will drive our market-facing activities and execution of our key strategies: portfolio underwriting, international and multi-line. Jeremy will also oversee our UK regional operations.

“This change has been driven by our continuing commitment to putting clients and brokers at the heart of everything we do. This means working harder to deepen our understanding of their priorities and business needs.

“Jeremy will have responsibility for meeting those needs as a part of a networked leadership team that is highly collaborative, action orientated and focussed on our customers. He will oversee the simplification of our distribution process, which will result in a clearer path into AIG through a single point of contact. It will also provide brokers and customers with better visibility and access to locally empowered decision makers across underwriting and distribution.”

***About Jeremy Sharpe***

Jeremy has worked in the industry for over 20 years. Since joining AIG in January this year he has been responsible for leading the strategic relationships with our major banking clients together with leading the development of the EMEA Financial Services Industry Practice Group (IPG). He will continue in this role in addition to his responsibilities as Head of Sales.

Prior to joining AIG Jeremy was head of HSBC Group's Insurable Risk Management function and previously lead the implementation of its commercial bancassurance strategy. He has extensive knowledge of the London insurance market where he was a broker for 16 years. Jeremy holds a degree in Banking, Insurance & Finance and is an Associate of the Chartered Insurance Institute (ACII).

Jeremy takes over as Head of Sales from Adam Winslow who was appointed AIG's Chief Operating Officer, Consumer, EMEA, in August.

**Ends**



**FOR IMMEDIATE RELEASE**

### **Notes to editors**

American International Group, Inc. (AIG) is a leading international insurance organisation serving customers in more than 130 countries and jurisdictions. AIG companies serve commercial, institutional, and individual customers through one of the most extensive worldwide property-casualty networks of any insurer. In addition, AIG companies are leading providers of life insurance and retirement services in the United States. AIG common stock is listed on the New York Stock Exchange and the Tokyo Stock Exchange.

Additional information about AIG can be found at [www.aig.com](http://www.aig.com) | YouTube: [www.youtube.com/aig](http://www.youtube.com/aig) | Twitter: @AIG\_UK | LinkedIn: <http://www.linkedin.com/company/aig> |

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